



PeopleSoft eProcurement

Planning and Analysis

No industry or organization has been immune to the effects of the economy and everyone—from CEO's to line managers—has felt the pressure to cut costs. Often overlooked, the procurement process is a key area to streamline. The effects will have an immediate impact on the bottom line. Frequently PeopleSoft eProcurement will provide an ROI within a one year period.



The initial investment to license the software and implement the solution is typically offset by the savings generated as a result of; reduced transaction and catalog maintenance costs, and by bringing the money spent through procurement activities under greater management. In addition, the technology has finally matured to the point where a company can adopt a best practice business model and have the technology support (and even improve) this model. eProcurement can play a significant role in any organization that is using or evaluating Accounts Payable and/or Procurement.

Getting Started

Whether you currently have it or not—PeopleSoft eProcurement offers one of the most clear cut and compelling means of cutting costs and delivering ROI. To better understand the solution, evaluate the expected ROI and build the economic justification to roll out an ePro solution, BTRG can perform a 3-4 week **PeopleSoft eProcurement Planning and Analysis Assessment**. Conducted by a small team of senior PeopleSoft procurement experts from BTRG, our team will perform a complete end-to-end assessment of your existing procurement spend and supporting IT infrastructure.

Deliverables that Stand Alone

Our analysis is deliverables based and our deliverables are entirely based on the specific needs and requirements of your organization. Our assessment will provide you with five key deliverables—an **ePro Implementation Project Charter, Project Scope Document, Implementation Project Plan, ROI Analysis** and **Requirements Definition Document**. Each original document will be developed based on our iterative meetings with your employees and key stakeholders.

As a package, our deliverables will provide your organization—or even another consulting partner—with enough detailed information that you could move directly from our **PeopleSoft eProcurement Planning and Analysis** into the design phase of an eProcurement implementation with a clear understanding of the;

- ◆ business and functional requirements
- ◆ cost and timeline estimates for the implementation
- ◆ staffing requirements relative to your internal resources composition
- ◆ a realistic expectation for when ROI will be achieved.



ROI Analysis

The ROI Spend Analysis is one of the most important elements of the project. Our significant industry experience with PeopleSoft eProcurement has shown us that achieving a payback time of less than one year is quite feasible. In order to know if this will be the case for your organization, our experts will undertake a comprehensive analysis of your organization's spend.

Once we're onsite, our experts will run proprietary reports designed to pull in spend information from your **PeopleSoft Purchasing** and **Accounts Payable** modules. These reports will give you a snapshot of all spend that is being managed by your procurement organization and all spend that is not under management. For data residing outside of PO/AP BTRG will utilize its knowledge of other applications and data stored in your general ledger to paint a comprehensive picture of your spend.

After we have identified all aspects of your organization's spend, we'll classify the data into spend categories and analyze each category to identify areas ripe for cost savings. Our goal will be to bring all significant spend under direct management of your procurement organization. Each dollar of spend under management can generate your organization 5-20% in savings. BTRG's experience will help you maximize that savings.

To assist in your evaluation of eProcurement and set a baseline for your procurement organization, BTRG will perform a complete ROI on an eProcurement implementation.

Using our ROI Calculator we will compare actual costs for an implementation to expected savings generated from eProcurement. BTRG will customize this ROI to include all factors effecting your organization in the short and long term.

BTRG has all the elements required for a successful partnership with your organization. Our consultants are industry leaders in the procurement field and have lead successful implementations across a wide variety of software solutions. BTRG has all the documentation, toolkits and knowledge to craft client specific deliverables that will speak to your procurement organization and your finance area. With over 15 years of successful partnerships across the industry BTRG delivers true content.

For more information call us at 877-287-4462 or sales@btrgroup.com or visit us online at www.btrgroup.com

eProcurement Planning and Analysis

1-2 Senior Business Process Experts

