

5 Ways to Save!

Challenging Economic Times Demand Tough Decisions.
Here's how to make the most out of your budget.

The economic slowdown is affecting all aspects of business, especially investments in technology. Pressure to reduce costs, pursue high-value projects *and* maintain existing systems are only going to increase. BTRG's innovative services and solutions will make those tough decisions easier.

Here are **5 ways** you can begin saving money.

1. e-Procurement

Did you know a 5% reduction in savings is equivalent to a 30% increase in revenue?

Legacy procurement processes are a frequently untapped source of substantial cost savings. Streamlining procurement by implementing PeopleSoft **e-Procurement** and **Services Procurement** can yield savings of 10% - 15% of your total spend. ROI can approach 300% within 2 years.

BTRG has a long history of successful ePro and sPro projects at customers like **Lehman Brothers** and **Guardian Life Insurance**. Our approach is unique and we bring 'best practice' functional expertise that includes business process analysis combined with a proven emphasis on:

- ◆ Reducing Transaction Costs
- ◆ Leveraging Enterprise Contracts
- ◆ Integrating Punch-outs, *Reverse Auctions* and electronic RFQ's



Consider how a 10% - 15% reduction in your company's total spend will help your bottom line in 2009!



2. Data Archiving

**Data Archiving can increase performance by 30%.
Combine it with Performance Tuning for an extra 30%.**

PeopleSoft customers end up storing large amounts of data in short periods of time resulting in performance issues, higher costs, and privacy concerns. When this happens a data management solution is your best option.

BTRG brings a unique perspective to data management. Our consultants are data management experts - trained with the leading data management software - **Optim™** by IBM®.

BTRG has a solid track record of PeopleSoft data archiving expertise, proven at customers including Corning, Louisiana State University and Philips. The results from our typical archiving implementation produce:

- ◆ 20-30% Performance Improvements
- ◆ Reduced Infrastructure Costs
- ◆ Lower Risks for Test Data Management



Combine data archiving with performance tuning for an additional 30% increase in performance! That's a 60% performance increase!

3. PeopleSoft Upgrade Analysis

The 1st Step towards a Smart Upgrade

Organizations struggle to strike the right balance between regularly upgrading their PeopleSoft systems and minimizing the cost and disruption an upgrade will bring. At what point will the benefits of net-new functionality justify the cost? Which customizations can we retire?

BTRG offers PeopleSoft Upgrade Analysis that run either **2-3 Weeks** or **6-8 Weeks** depending on the applications you currently have running. In that short period of time we'll provide you with deliverables proven to facilitate decision-making including:



- ◆ An analysis of the new functionality your organization can leverage
- ◆ An analysis of your customizations and recommendations on which to sunset
- ◆ A high level plan for the upgrade including costs, level of effort estimates, resourcing requirements, and a timeline



If an upgrade is warranted consider the **'No Frills' Upgrade** as your fastest route to 9.0!

4. 'No Frills' Upgrade

To 9.0 in No Time!

Faced with the countdown towards an unsupported application, you may be searching for a fast and economical way to take advantage of the latest features from PeopleSoft v9.x.

BTRG has developed a methodology that enables us to deliver upgrades according to short timelines and tight budgets. We use a proprietary toolkit to streamline the fit/gap sessions, reduce the required number of passes and keep the project on track.

The results are simple upgrades completed jointly with your team and our experts in **2 – 4 months**, for prices our competitors can't match.



A typical **'No Frills' Upgrade** costs between **\$250-450K** and most come in **under budget**.

5. PeopleSoft to SharePoint Integration

Picking up where Self Service left off

Bring PeopleSoft out of the back-office and into the hands of users and managers with a modern Web-Services set of tools that make real-time integration with Microsoft SharePoint a reality.

Our tools come bundled with integration consulting services wound into a proof-of-concept for prices ranging from **\$10K - \$30K**. If you're looking for the most cost effective way to integrate PeopleSoft and Microsoft SharePoint, look no further than BTRG.

About BTRG, Inc:

We're a mid-sized consulting organization with **15 years of PeopleSoft experience** and our consultants average 10-12 years of PeopleSoft expertise. Combined with our aggressive rate structure and proven ability to deliver on-time and under budget, BTRG delivers value that 'big consulting' simply can not match.

During times like these, you need creative and unconventional thinking to deliver high value projects at lower costs. That means *now* is the time to consider BTRG.

Call us today: **877.287.4462**