



Business Process Analysis

Aligning with the best practices embedded in the latest release.

Once implemented an ERP system becomes embedded in operations making drastic changes or replacement costly, time consuming and disruptive. Selecting and implementing the right ERP system is a complex decision whose outcome is driven by a variety of factors including, among others; total cost of ownership, time to implement, best-of-breed, best practices, time-to-ROI and more.



Almost every organization will undertake an analysis of its business processes during the software selection process. This is one of the best ways to ensure the software being chosen truly is a best fit. Over time, many organizations may re-evaluate their business processes prior to upgrading. However, the pressure to cut costs on expensive upgrades has driven many organizations to pursue technical upgrades—leaving much of the new functionality in the latest release unused. As a result, many organizations are out-of-step with the best practices they originally intended to implement. At this point, your ERP system has fallen out of alignment with corporate strategy and it needs to be fixed—quickly and cost-effectively.

Alignment Begins with BTRG

To bring your PeopleSoft system back into alignment with the best-practices that led you to choose the system in the first place, BTRG has developed a Business Process Analysis service that's highly effective and low cost. Our 6 week assessment will analyze your PeopleSoft install and determine:

- ◆ How to use the system and its latest functionality more effectively,
- ◆ How to reduce integration with 3rd party applications
- ◆ How to change internal business processes to match the model embedded in PeopleSoft.

Understanding the latest functionality, how to reduce customizations, and how to change internal processes in order to align them with PeopleSoft's best-practices is the first step towards achieving a reduction in operational costs through a more effective system.

Typically, our analysis yields improvement opportunities that result in savings 5-10 times our consulting fee. In addition, because we deliver an actionable set of prioritized recommendations your organization can achieve its ROI in a matter of months.

Getting Started

Our 6 week analysis provides a structured, deliverables-based approach towards business process analysis. We'll analyze your core financial business processes and identify opportunities to improve the use of PeopleSoft, eliminate unnecessary integration, and consolidate low value processes.

Our 6 Week Assessment is All it Takes to:

- ◆ Evaluate and document your business processes and corporate objectives.
- ◆ Identify areas of targeted improvement and gaps in current systems.
- ◆ Organize, prioritize and document findings
- ◆ Evaluate approach and document Level of Effort estimates
- ◆ Deliver ROI analysis that identifies high-value alternatives
- ◆ Present findings to all stakeholders

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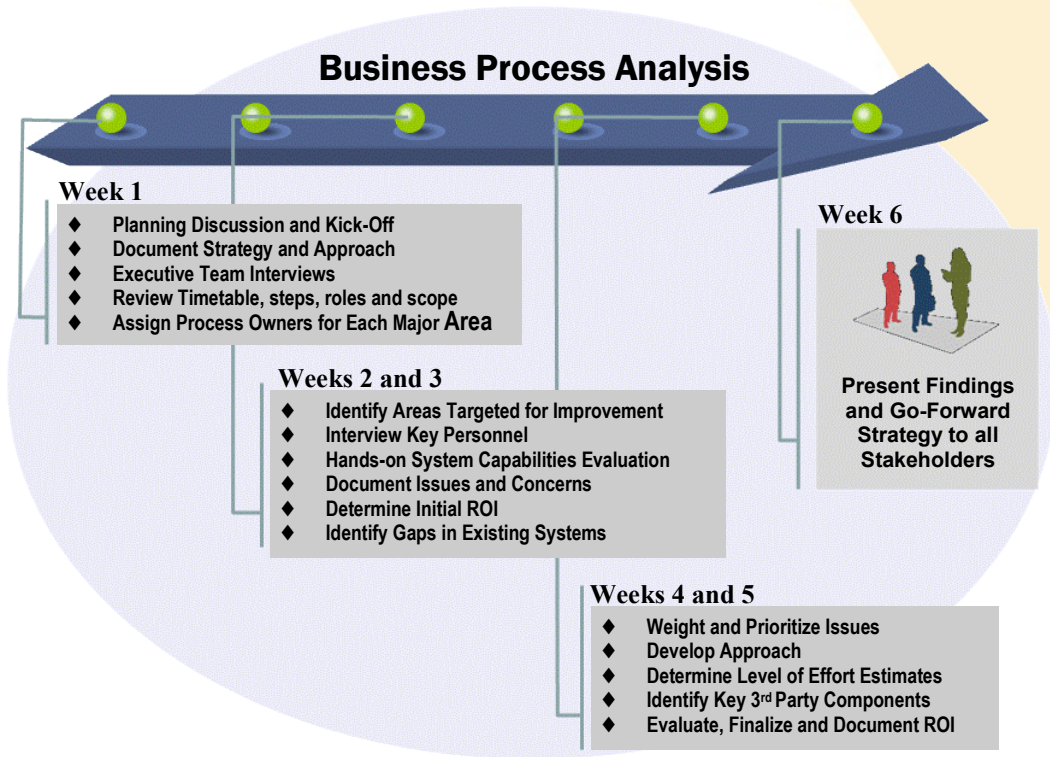


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We'll explore opportunities to automate processes and we'll map a go-forward strategy that includes implementation recommendations, timelines and level of effort estimates. The analysis progresses according to the timeline featured to your right.

The engagement starts with a planning discussion guided by our senior business analysts. We'll move quickly to begin executive team interviews which we've found to be the most effective means of documenting your strategy and objectives. During the second and third weeks we'll complete our analysis of your systems and business processes. Our research will draw heavily from interviews with key personnel as well as a hands-on analysis of your existing systems. What's critically important is the time we'll spend with your team to analyze internal business processes relative to the model supported by PeopleSoft.



During our discovery meetings with your staff, we'll use delivered PeopleSoft process maps to illustrate where your organization has strayed from delivered functionality and where 3rd party systems have been integrated. The result is a current state diagram that clearly shows the delta between PeopleSoft's embedded best practices and your internal process flow. Our senior business analysts will then use the map to identify critical gaps in your current system—or customizations that could be eliminated.

During the fourth and fifth week we analyze the findings and prioritize them according to a weighted scale that assigns a business value to the processes using a BTRG proprietary model. Assigning the business value is often an eye opening experience for staff and it requires full stakeholder buy in from the beginning. When this is complete, we'll conduct an in-depth ROI analysis and during the final week—we'll present our findings and go-forward recommendations to your organization's key stakeholders.

Call us today to schedule an assessment at 877-287-4462. A timely and accurate business process analysis is the only way to a clear path forward. Before you upgrade—assess. Clearly defined gaps, timelines and an expected ROI will give you the information you need to bring your PeopleSoft system back into alignment with corporate goals and objectives.